

EXECUTIVE SUMMARY

July - December 2024

43,679,763

Impressions

306,109

Site Users

55,780

Conversions

96,632

Social Engagements

70,207

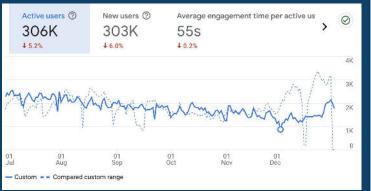
Social Audience

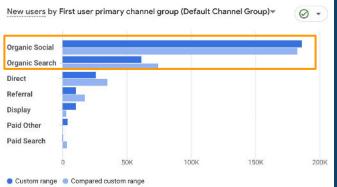
TAX REVENUE

MONTH	2018 % Change	2019 % Change	2020 % Change	2021-2022	2021 % Change	2022-2023	2022 % Change	2023-2024	2023 % Change	2024-2025	2024 % Change
July	16.87%	8.39%	74.38%	\$403,546.61	41.60%	\$374,437.12	-7.21%	\$392,547.58	4.84%	\$431,311.11	9.87%
August	-2.13%	15.90%	95.89%	\$395,047.92	25.76%	\$414,086.06	4.82%	\$429,777.77	3.79%	\$482,077.28	12.17%
September	1.60%	27.96%	155.46%	\$327,624.14	-2.16%	\$274,765.94	-16.13%	\$262,938.01	-4.30%	\$319,145.36	21.38%
October	13.73%	26.60%	123.76%	\$264,042.08	7.75%	\$264,202.37	0.06%	\$279,291.98	5.71%	\$317,180.40	13.57%
November	3.65%	16.80%	110.84%	\$295,806.80	10.92%	\$362,694.94	22.61%	\$361,883.67	-0.22%	\$379,912.65	4.98%
December	12.57%	20.92%	117.74%	\$328,096.69	5.00%	\$275,328.39	-16.08%	\$377,970.56	37.28%	\$412,648.98	9.17%
January	24.64%	46.67%	70.75%	\$297,223.71	31.64%	\$341,477.59	14.89%	\$342,109.19	0.18%	\$342,109.19	0.00%
February	58.90%	26.77%	129.84%	\$254,124.81	6.69%	\$244,177.41	-3.91%	\$270,047.20	10.59%	\$270,047.20	0.00%
March	-11.34%	32.82%	84.82%	\$233,737.35	22.38%	\$230,707.53	-1.30%	\$258,570.53	12.08%	\$258,570.53	0.00%
April	6.68%	23.02%	115.00%	\$342,513.08	3.14%	\$325,462.65	-4.98%	\$434,254.90	33.43%	\$434,254.90	0.00%
May	31.74%	22.64%	98.55%	\$256,219.83	6.02%	\$246,328.37	-3.86%	\$313,770.51	27.38%	\$313,770.51	0.00%
June	6.42%	124.50%	14.31%	\$287,776.39	-1.20%	\$254,407.24	-11.60%	\$307,517.36	20.88%	\$307,517.36	0.00%
TOTAL	10.67%	31.82%	92.32%	\$3,685,759.41	12.43%	\$3,608,075.6 1	-2.11%	\$4,030,679.26	11.71%	\$4,268,545.47	5.90%

WEB TRAFFIC

July - December 2024 compared to Jan - June 2024





	Page title and screen class * C SHOW PRIMARY DATE RANGE	Page path and screen class • X	↓ Views	Active users	Bounce rate	Average engagement time per active user	Event count All events •	Key events All events *
1	Total		934,534 vs. 967,800 ‡ -3.44%	306,109 vs. 322,891 4 -5.2%	45.32% va. 51.58% 4 -12.14%	55s vs. 55.20 4 -0.225	2,569,494 vs. 2,555,098 å -3,59%	53,780.00 vs: 77,761.00 4 -30.64%
1	Cabins in Beavers Bend Cabin Country	/stay/cabin/	459,877	209,216	46.82%	28s	1,256,924	2,475.00
2	Visit Beavers Bend Cabin Country	Ž.	18,960	15,578	58.5%	98	57,750	3,115.00
3	Stay in Beavers Bend Cabins B&Bs Campgrounds	/stay/	14,958	11,479	3.24%	98	35,174	24.00
4	Activities Things To Do Around Broken Bow Lake and Beavers Bend	/activities/	11,631	8,323	7.16%	13s	31,693	6.00
5	(not set)	7	7,291	229	100%	9m 20s	7,779	0.00
6	Beavers Bend Oklahoma - Welcome to Cabin Country	i	7,231	5,333	49.46%	10s	20,106	534.00
7	Beavers Bend Land & Water Park Broken Bow Lake Rentals	/directory/beavers-bend-land-water-park/	6,728	4,668	19.69%	278	19,755	16.00
8	Hiking Trails in Beavers Bend State Park Around Broken Bow Oklahoma	/activities/outdoor-adventure/hiking/	6,585	3,988	23.11%	1m 01s	20,983	7.00
9	Dream View - Beavers Bend Cabin Country	/properties/dream-view/	5,618	4,790	5.28%	33s	14,961	1,535.00
10	Broken Bow Oklahoma Restaurant Beavers Bend Area Dining	/eat/	5,104	3,690	9.08%	498	11,740	58.00

For the last 6 months, we've had **over 300k users** to the site. We did see a slight **decrease of about 5%** compared to the first half of 2024.

The top traffic source remains Social, some of the numbers reflected in "organic social" are actually including some of the paid ads and boosted content as well.

The average engagement time on the site sat at just **under 1 minute**. This remained relatively consistent seeing only a .2% decrease.

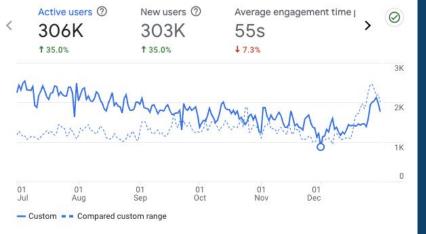
WEB TRAFFIC

July - December 2024 Traffic Sources

	Session source / medium \$\hfigs \text{SHOW PRIMARY DATE RANGE}\$	Session default channel group 💌 X	↓ Active users	Sessions	Engaged sessions	Engagement rate	Average engagement time per session	New	Events per session	Event count All events	Key events All events	Session key event rate All events ▼
	Total		306,109 vs. 322,891 ↓ -5.2%	359,792 vs. 387,031 ↓ -7.04%	196,751 vs. 187,414 † 4.98%	54.68% vs. 48.42% 1 12.93%	46s vs. 46.05 † 1.76%	303,254 vs. 322,635 ↓ -6.01%	7.14 vs. 6.89 † 3.71%	2,569,494 vs. 2,665,098	53,780.00 vs. 77,761.00 \$\daggerightarrow\$ -30.84%	8.82% vs. 11.93%
1	social / facebook_bbcc_cabin_linkad	Organic Social	184,241	208,833	110,527	52.93%	45s	181,789	7.14	1,490,468	34,061.00	10.53%
2	google / organic	Organic Search	60,119	76,490	51,705	67.6%	54s	58,367	7.40	565,693	7,975.00	5.3%
3	(direct) / (none)	Direct	25,721	30,586	14,741	48.2%	44s	25,670	6.98	213,448	5,063.00	10.27%
4	digital / banner	Display	10,496	10,929	1,179	10.79%	9s	10,426	3.59	39,240	336.00	1.53%
5	digital / retargeting	Paid Other	3,959	4,234	304	7.18%	7s	3,678	3.50	14,804	64.00	0.59%
6	linktr.ee / referral	Referral	3,026	3,269	2,783	85.13%	1m 09s	2,951	11.66	38,110	2,390.00	38.27%
7	m.facebook.com / referral	Organic Social	2,482	2,607	1,604	61.53%	50s	2,372	8.63	22,491	779.00	16.95%
8	bluebeavercabins.com / referral	Referral	2,330	3,130	1,904	60.83%	38s	2,023	6.54	20,464	20.00	0.51%
9	bing / organic	Organic Search	1,595	1,973	1,540	78.05%	1m 26s	1,536	9.14	18,032	414.00	11%
10	digital / datafy_banner	Unassigned	1,251	1,443	78	5.41%	2s	1,247	3.19	4,608	6.00	0.42%
11	digital / datafy_retargeting	Unassigned	1,059	1,071	33	3.08%	5s	1,056	3.31	3,547	5.00	0.37%
12	yahoo / organic	Organic Search	937	1,242	934	75.2%	1m 16s	896	8.60	10,677	164.00	8.53%
13	I.facebook.com / referral	Organic Social	879	1,034	769	74.37%	1m 49s	748	15.40	15,924	750.00	26.69%
14	(not set)	Unassigned	847	634	0	0%	5m 26s	243	24.83	15,744	291.00	16.72%
15	digital / referral	Referral	822	824	1	0.12%	0s	822	3.00	2,476	3.00	0.12%
16	fb / paid	Paid Social	755	782	202	25.83%	23s	736	4.79	3,746	79.00	5.75%
17	facebook.com / referral	Organic Social	707	707	438	61.95%	3s	707	3.76	2,660	1.00	0.14%
18	beavers-bend.com / referral	Referral	572	927	597	64.4%	1m 25s	517	8.20	7,604	12.00	1.08%
19	duckduckgo / organic	Organic Search	560	791	534	67.51%	57s	541	6.83	5,401	73.00	6.19%
20	pinterest.com / referral	Organic Social	549	613	260	42.41%	20s	548	4.86	2,979	13.00	1.63%

WEB TRAFFIC

July - December 2024 compared to July - December 2023



	First user primChannel Group) 🔻	+	Total users	↓ New users
	\$ SHOW PRIMARY DATE RANGE			******
	Total		307,502 vs. 227,268 † 35.3%	303,254 vs. 224,554 † 35.05%
1	Organic Social		189,214	186,399
2	Organic Search		62,434	61,432
3	Direct		26,281	25,892
4	Display		10,465	10,428
5	Referral		10,251	10,096
6	Paid Other		3,776	3,771
7	Unassigned		2,862	2,862
8	Email		999	979
9	Paid Social		808	807
10	Paid Search		336	334

EVENT NAME	EVEN.	COUNT
page_view	935K	† 35.5%
user_engagement	578K	† 51.8%
session_start	366K	† 33.6%
first_visit	303K	† 35.0%
scroll	227K	1 8.4%
click	101K	† 25.2%
check_availability	46K	↓19.5%

We saw an increase of **35% more users** than last year! Compared to the same time period in 2023, there was a bit more consistency and higher numbers across the board this second half of the year.

The top traffic source continues to be social, seeing a 35% increase compared to the same time in 2023.

When looking at the events most triggered across the site, we're seeing increases across the board with the exception of "Check Availability" which saw a decrease.

WEB TRAFFIC: CONVERSIONS

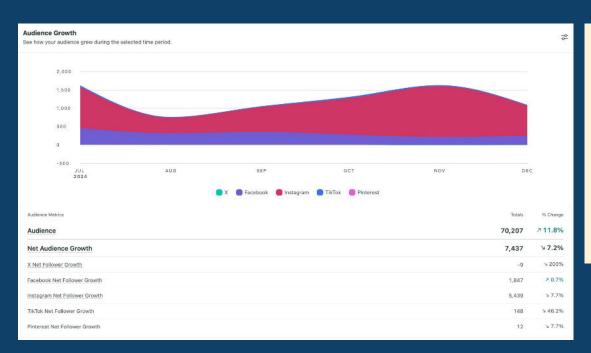
Conversions	July - December 2024		6 mo Over 6 mo Jan - June 2024		Year Over Year July - Dec 2023	
	Conversions	Total Users	Conversions	Total Users	Conversions	Total Users
Totals	55,780	30,999	77,761 👢	44,291	61,663 👢	35,366
check_availability	45,529	26,715	70,459	39,978	56,563	32,022
add_to_favorites	4,574	2,102	5,781	3,057	3,861	2,335
start_your_search	3,604	2,113	1,343	1,087	1,076	860
contact_manager	73	69	178	169	163	149

We saw **decreases** compared to the first half of 2024 and the same time period of 2023 with **over 55k conversion**s this time period.

We saw an increase in conversions for "Start your Search" and a slight increase in Add to Favorites year over year, while Check Availability and Contact Manager saw decreases.

SOCIAL MEDIA AUDIENCE

JULY - DECEMBER



The first half of the fiscal saw strong growth with an overall social media audience increase of **11.8%** compared to the previous period and **27.1%** YOY! Facebook sits at 31,479 followers and Instagram now sits at 35k followers.

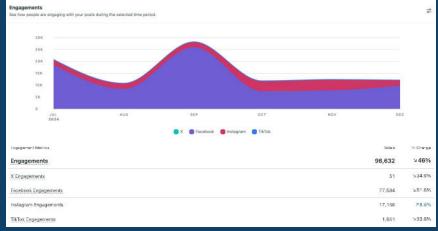
Total Audience has broken the 70k milestone!

As we enter into the second half of the 24-25 fiscal we will continue to evolve our audience growth strategies as these channels continue to change. Focus will be on reaching new people and keeping our current audience interested and engaged while highlighting seasonal and experiential content.

SOCIAL MEDIA IMPRESSIONS & ENGAGEMENT

JULY - DECEMBER

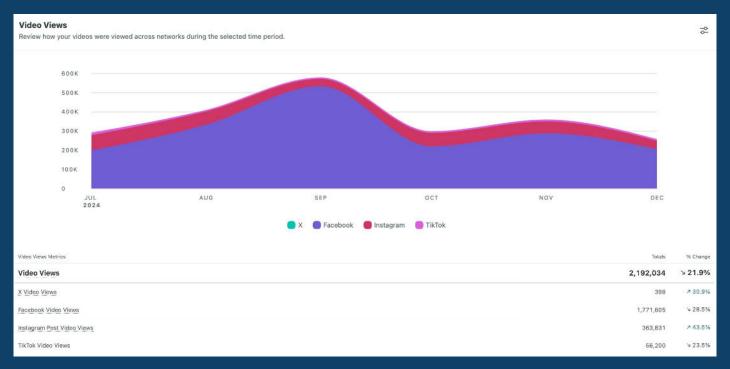




While impressions and engagements fell over this 6 month period these graphs don't accurately represent profile performance due to the frequent Meta metric depreciations that occurred in 2024. The value Meta now assigns to certain metrics (specifically engagements like video views) is different than the first half of 2024. It's difficult to compare back to past time periods because of these changes. One performance indicator that hasn't changed is audience growth, which continues to tick upward for the account and can be used to help guide future content strategy.

SOCIAL MEDIA VIDEO VIEWS

JULY - DECEMBER



In line with the previous slide, total video views also saw a decrease. Again, it's difficult to gauge performance when the time period we're comparing against weighs video views differently than how they're valued now. But total views were just under **2.2 million** views – a strong number regardless for this time frame.

ALL STAR PERFORMERS

JULY - DECEMBER



We can't legally say this place was the inspiration for the N emoji, but... #GetHereAlready - #beaversbend...



Total Engagements	9,917
Reactions	4,866
Comments	155
Shares	216
Post Link Clicks	1
Other Post Clicks	4,680
Boosted	0 0



You don't have to imagine views like this, because they happen roughly twice a day around these parts. 22 ...

Beavers Bend, OK - Visit Cabi...



Total Engagements	8,150
Reactions	7,062
Comments	114
Shares	10
Post Link Clicks	392
Other Post Clicks	572
Boosted	00



(3 Beavers Bend, OK - Vi.. Sun 12/15/2024 5:30 pm CST

No matter where you stop to put your feet up, you'll catch some pretty great views. A 4....

Beavers Bend Oklahoma - Wel...



Total Engagements	3,738	Total Engagemen
Reactions	2,417	Reactions
Comments	38	Comments
Shares	62	Shares
Post Link Clicks	179	Post Link Clicks
Other Post Clicks	1,052	Other Post Clicks
Boosted	0 0	Boosted



It's giving 'everything the sun touches" and that's exactly our vibe. A #GetHereAlready -...



Total Engagements	3,599	T
Reactions	2,652	R
Comments	30	C
Shares	68	S
Post Link Clicks	3	P
Other Post Clicks	846	0
Boosted	0 0	9



Not a cellphone in sight, people just living in the moment. 🖥 🛦 🦿 #GetHereAlready - #beaversbend...

Beavers Bend Oklahoma - Wel.,

Total Engagements	3,401
Reactions	2,452
Comments .	38
Shares	74
Post Link Clicks	179
Other Post Clicks	658
Boosted	0 0

Top performers for Instagram included beauty and unique cabin content, which aligns with our projections given the aesthetic nature of the platform. Additionally (and at no surprise), Reels content dominated the top content format for this platform.

Facebook's top performers were linked static posts that drove to the website and pushed the serenity and beauty of the area.

We continue incorporating engaging hooks to maximize views and grab new audience's attentions.

We'll also continue using trending and seasonal audios to maximize shareability and relatability.

(ii) beaversbendok Thu 10/3/2024 3:06 cm CDT

Who would have thought that the best relaxation station is calling your



Total Engagements	1,708
i.kes	1,056
Comments	16
Shares	338
Saves	298
	0 0



The first person that pops up when you hit the @ button is who you want to spend a weekend in Cabin Count...



Total Engagements	628
Likas	298
Comments	12
Shares	296
Saves	22
	0 0





(6) beaversbendok

The best girl's trip ever could start

with a simple @ 👯 🐴 🦠

#GetHereAlready

Thu 10/10/2024 3:35 om CDT

Total Engagements	444
Likes	237
Comments	7
Shares	165
Saves	35
	00







Total Engagements	442
Likes	334
Comments	8
Shares	53
Saves	49
	O P



(ii) beaversbendok

This place is like a factory that makes

Sat 10/28/2024 9:15 am CDT

Total Engagements	413
Ukes	295
Comments	4
Shares	62
Saves	52
	00

ALL STAR PERFORMERS

JULY - DECEMBER

Impressions

While some metrics were down for this time period the ones more closely tied to our platform objectives were both up significantly - outbound link clicks were up almost 60% and saves were up almost 30%!

Most clicks drove to certain blog posts while others drove to various landing pages on our site (activities or cabin search). Saves are a strong indicator of intention and a way for users to re-engage with our content in the future.

Top boards were seasonal and family focused.

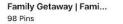


2,202

1,992

Engagements

Outbound clicks



468,061

2,165

35

98 Pins

Saves

Family Getaway | Fami...

Pin clicks

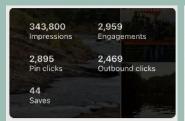
Impressions



468.06k Impressions



Autumn | FALL in Love... 97 Pins



Autumn | FALL in Love ... 343.8k 97 Pins Impressions



174.94k

Impressions

Summer | Soak up the ... 78 Pins



Summer Soak up the	174.94k
78 Pins	Impressions

Total audience Engaged audience 928.06k 1 4.5% 12.86k **↓** 30%

Impressions 1 Engagements 1 1.77m \$\div 7.2\% 15.92k **↓** 30%

Outbound clicks 1 Saves 1 11.02k 1 56% **574** ↑ 26%

468.06k

Impressions

PAID SOCIAL PERFORMANCE TOTALS

JULY - DECEMBER

15,762,679 206,850 578,666

Impressions Landing Page Clicks
Views

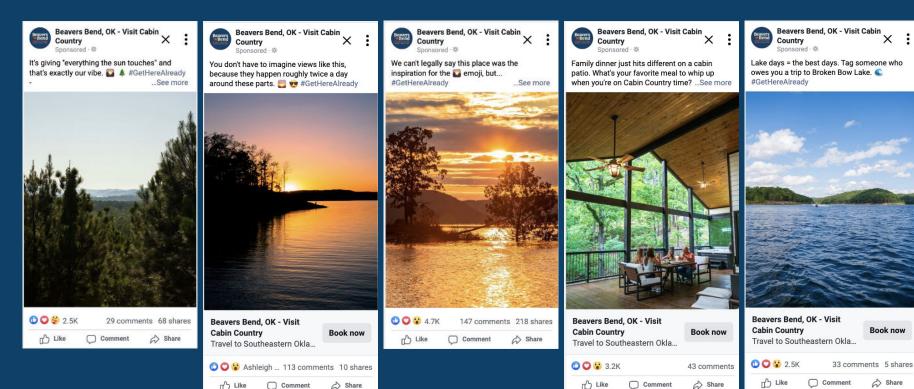
3,000,281 \$0.33 Engagements Cost Per Click

AD PERFORMANCE - FACEBOOK

JULY - DECEMBER

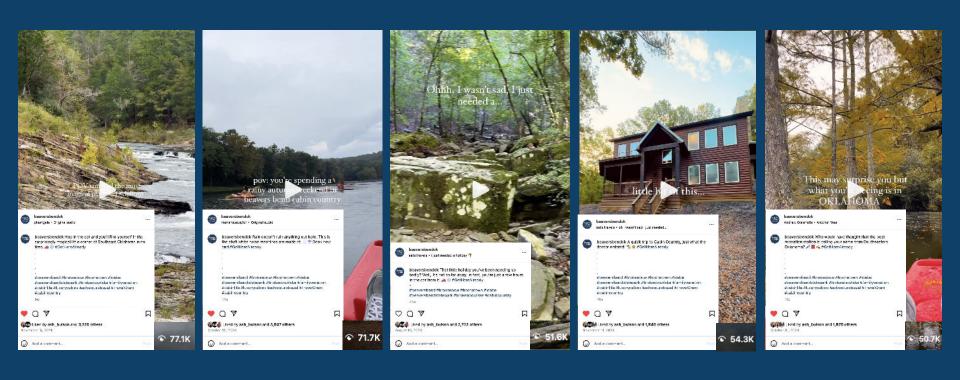
Book now

Share



AD PERFORMANCE - INSTAGRAM

JULY - DECEMBER



QUANTCAST

7/1 - 12/31

Digital Display has run since July, and has consistently performed well. Month over month, clicks and impressions were high - the weakest month, November, still showed good results and rebounded in a big way in December.

7/1 - 12/31	Impressions	Clicks	CTR	CPC
July	2,327,552	3,434	0.15%	\$2.68
August	2,318,628	2,452	0.11%	\$3.76
September	2,194,502	3,634	0.17%	\$2.54
October	2,184,109	2,834	0.13%	\$3.25
November	2,107,231	1,869	0.09%	\$4.94
December	2,204,501	3,295	0.15%	\$2.80
Total	13,336,523	17,518	0.13%	\$3.16

Digital Display

TOTAL IMPRESSIONS

13,336,523

TOTAL CLICKS

17,518

CPC \$3.16



BASIS YOUTUBE ADS

7/1 - 11/30



YouTube Ads

IMPRESSIONS

5,663,877

VCR

97.37%

CPCV - :06s

\$0.01

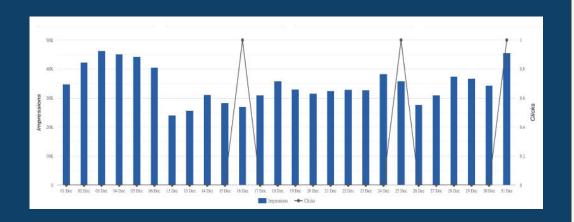
CPCV - :15s

\$0.01

Basis ran YouTube ads from July through November before we decided to switch vendors in December. During that time frame, however, the campaign ran well, with a spike in impressions at the beginning of November.

QI MEDIA YOUTUBE ADS

12/1 - 12/31



YouTube Ads

IMPRESSIONS

905,819

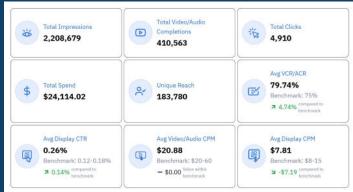
VCR 98.29%

Q1 Media took over YouTube bumper and non-skip advertising in December, and is off to a hot start. VCR is up, most likely due to the high quality of creative that has been running. Impressions have also been up throughout the month, with several small peaks.

DATAFY

7/1 - 12/31





Digital & Video Display

TOTAL IMPRESSIONS 2,206,678

DISPLAY CPM

\$7.81

VIDEO CPM

\$20.88

Datafy ran from July through December. During that time frame, this tactic resulted in over 88,000 total trips/visits and made an estimated campaign impact of \$8.8 million. It also overperformed in terms of VCR, CTR, and CPM.

HULU & PEACOCK

8/5 - 10/31

9/1 - 10/31

Hulu

Video (8/5 - 10/31)	Impressions	VCR
August	185,641	98.72%
September	250,972	97.59%
October	246,597	98.87%
Total	683,210	98.39%

Peacock

Video (9/1 - 10/31)	Impressions	VCR
September	278,484	98.73%
October	278,522	99.17%
Total	557,006	98.95%

HULU

OVERALL VCR

98.39%
TOTAL IMPRESSIONS

683,210

PEACOCK

OVERALL VCR

98.95%

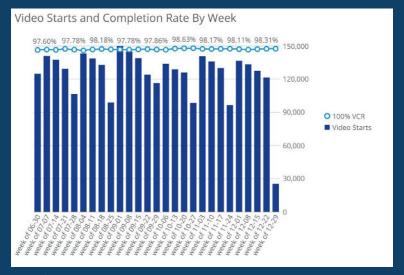
TOTAL IMPRESSIONS

557,006

Hulu (8/5-10/31) and Peacock (9/1-10/31) both ran well during their respective flights. VCR is very high for both of these platforms - they began running again in January and will continue through June, and we hope to see that VCR stay up for the remainder of the campaign.

PARAMOUNT+ & LOCALITY

8/5 - 10/31 7/1 - 12/31



Locality

PARAMOUNT+

OVERALL VCR 98.42% TOTAL IMPRESSIONS 789,538

LOCALITY

OVERALL VCR 98.03% TOTAL IMPRESSIONS 3,363,342

Paramount+ ran from August to October with great results. In fact, this tactic has over delivered each month so far.

Locality is also performing well. This tactic will run for the entirety of the campaign, and we expect to see its strong performance continue.

YOUTUBE TV

Video (8/5 - 11/24)	Impressions	VCR
August	57,813	96.27%
September	73,746	98.80%
October	73,749	96.60%
November	69,758	88.60%
Total	275,066	95.07%

YOUTUBE TV

OVERALL VCR 95.06% TOTAL IMPRESSIONS

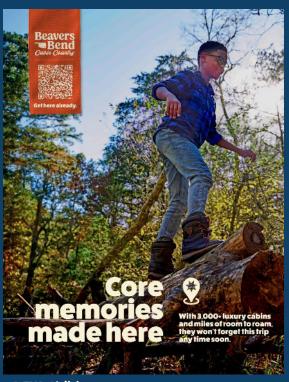
275,066

The YouTube TV tactic, which ran from August through November, saw good results. VCR was high, but dipped slightly towards the end of the flight. The target VCR for this tactic is 96%, so we expect the second YouTube TV flight from January through June to bring up the average VCR.

OUT OF HOME & PRINT







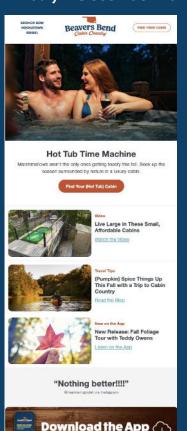
Dallas Wallscape

D Magazine

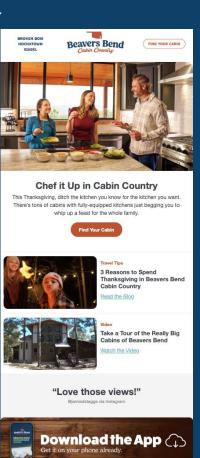
DFW Child

Email

July - December 2024



Get it on your phone already





Insights

Sent 7 general subscriber email July - Dec

Key Takeaways: 23,171 Total Opens (Avg. 28.2%) 1,106 Total Clicks (Avg. 1.4%) .

APP PERFORMANCE

July - December 2024

Date	Downloads	Users
July	245	778
August	174	533
September	137	822
October	208	1,356
November	142	477
December	104	379
Totals	1,010	4,345



App performance in the second half of 2024 across users saw a **significant increase (52%)** compared to the first half of 2024. Downloads also saw a slight **increase of 3%**.

The majority of users were seen in in-county, followed by Dallas, TX and Oklahoma City. The most active users were those utilizing the app in Oklahoma City.

		Location Information			Location Information			≜ EXPORT	
	Users	New Users	Sessions	Pages / Session	Avg. Session Duration				
Broken Bow, OK	1490	232	2035	6.00	1m 40s				
Dallas, TX	633	224	875	9.00	2m 53s				
Oklahoma City, OK	268	81	321	10.00	4m 11s				
Fort Worth, TX	102	44	129	8.00	3m 15s				
Texas	84	38	109	9,00	3m.5				
Miami, FL	64	18	79	10,00	3m 10				
Houston, TX	62	23	67	11.00	2m 50				
San Antonio, TX	61	16	85	13.00	3m 53:				